

# *The Perlman Music Program*



*Inaugural Charity Wine Auction Event*

*December 9, 2007*

FINAL REPORT

# *The Perlman Music Program*



On Sunday, December 9, 2007, The Perlman Music Program (PMP) hosted its Inaugural Charity Wine Auction Event at Per Se in New York City. The event's Co Chairs included: George P. Sape, Esq., Michael Troise, Thomas Tuft, The Honorable Ronald Weiser, and Joseph Wender. These Co Chairs generously donated wine, invited their friends, notable wine collectors, and wine aficionados for the evening, and provided the PMP team with thoughtful guidance and expertise. In the end, the Auction consisted of 30 live lots and 13 silent lots, and included great wines from all over the world, as well as fine dining options at some of New York City, Washington, D.C., and Chicago's best restaurants. A 72 page catalogue summarized the Auction's offerings and was mailed to over 200 guests, donors, and interested parties. Acker Merrall & Condit kindly donated their services to inventory and store the wines for PMP's Auction, and they oversaw the coordination of all shipping arrangements post Auction.

Itzhak Perlman welcomed guests and opened the evening with a film about PMP and its impact on talented young musicians from around the world. Afterwards, the Auction and dinner began, with Auctioneer, Fritz Hatton, enthusiastically leading the event. Several impromptu lots were donated during the evening, including four lots from The Honorable Ronald Weiser and one from Edward Milstein.

The evening had a steady pace, as guests enjoyed dinner and bid on the array of lots in the Auction. After a thrilling performance of "Stars and Stripes" by violinists and PMP alumni, Sean Lee and Erno Kallai, things quickly picked up speed. Guests showed their support by bidding high and frequently. For example, there were two identical lots of a case of Domaine Leroy La Romanée 1962, the first selling for \$36,000 and the second selling for \$34,000.

One highlight of the evening was a special lot for which supporters made straight contributions (totaling \$49,500) to PMP's Endowment Fund. In honor of this enlightened generosity, the Program will give each bidder a memorable case of 2006 Puligny Montrachet Remoissenet. Todd Halpern generously donated this wine, and renowned artist Howard Ben Tré specially designed the label honoring PMP and the Inaugural Charity Wine Auction Event.

**In the end, the combined Auction results and ticket sales netted over \$500,000 for PMP's newly established Endowment Fund.** We never imagined that this first Auction would be such an overwhelming success for the organization and the Endowment Fund. To date, PMP has raised over \$2.7 million towards its \$30 million goal.

The Perlman Music Program thanks all of the Wine Auction's guests and donors for their generosity and support. We look forward to building upon the excitement and enthusiasm from this year's Wine Auction in order to bring you another thrilling event next year.

### Mission of The Perlman Music Program

Young musicians of talent need support. Left alone with their gift, without the instruction and mentoring that will allow them to thrive, even the most exceptional young artists will struggle. Many may fail to achieve their full musical potential. Without this next generation of world class musicians, the musical world and its audiences will be the poorer.

The Perlman Music Program welcomes young musicians of rare and special talent into a richly supportive musical community. Through an intensive summer program, year round mentoring, and on occasion, an international study/performance tour, the program offers unparalleled musical training for students, ages 12 to 18, who play the violin, viola, cello, and bass. With faculty led by Itzhak Perlman and comprising some of the most gifted musical talents of our time, the Program offers an artistic and personal experience that changes students' lives forever.

The Perlman Music Program seeks to ensure that the very best musicians can take advantage of this opportunity, regardless of their economic background or financial means.

### Organizational Background

The Perlman Music Program's founders have established a comprehensive, supportive program designed to meet the students' needs, fostering the talent and spirit of young musicians around world. They have created an environment where young musicians feel welcome and supported, where musical talent is nurtured in a rigorous yet noncompetitive fashion, and where concern for the development of the whole person is always foremost at hand.

The Perlman Music Program's core activities are:

- *Summer Music School @ PMP*: An intensive six week summer residency program on Shelter Island (NY) that includes extensive coaching and performance opportunities for students ages 12 18.
- *Chamber Music Workshop @ PMP*: An intensive two and half week workshop focused only on the study and performance of the chamber music literature for students ages 18 30.
- *Sarasota Winter Residency @ PMP*: A two week residency in Sarasota, Florida that combines students from the *Summer Music School* and the *Chamber Music Workshop* for extensive coaching and performance opportunities.
- *Yearlong Mentorship @ PMP*: Regular opportunities for all students of The Perlman Music Program including: *Works in Progress* concerts; a recital series at the Neue Galerie New York; chamber music mentorship programs; an annual spring gala concert; and the occasional international tour.

### **The Fund for The Perlman Music Program**

In 2006, The Perlman Music Program embarked on a \$30 million endowment building campaign to permanently secure its financial resources. Entrepreneur James H. Clark, inspired by Toby and Itzhak Perlman's devotion to training and supporting the next generation of classical music leaders, established the Endowment Fund with two separate \$1 million gifts.

All proceeds of the Inaugural Charity Wine Auction Event were earmarked for the Endowment Fund, thereby leaving a lasting legacy of cultural support and positively impacting the lives of PMP's young musicians. Contributions to the Endowment Fund provide a strong foundation that supports all of the artistic and educational activities of The Perlman Music Program. Specifically, the income from the endowment fund provides a consistent flow of dollars to help underwrite all types of operating expenses: student financial aid, faculty support, artistic and academic programs, facilities, and more. Additionally, the endowment fund will enable the board to continue to build the capacity of the Program, launch new programmatic initiatives, provide an institutional safety net, and will be the bedrock of security for the organization.

### **Overview of Scholarship Support**

Admission to the Perlman Music Program is based solely on musical talent. Admissions decisions are made on a need blind basis, and no student has ever been turned away for lack of ability to pay. During the *Summer Music School @ PMP*, a full 80% of the student body (approximately thirty three students each year) receives full or partial scholarship support. For the *Chamber Music Workshop @ PMP*, all students receive a full scholarship and are only asked to pay a partial room and board fee.

### **Fast Facts about 2007 Summer Music School Students**

- 14% are home schooled.
- 33% were born outside of the United States.
- Students were born in 10 different countries.
- At least 22% of our students' families moved (or are now staying) in the United States to support their children's musical careers.

**The Perlman Music Program  
Inaugural Charity Wine Auction Event  
Sunday, December 9, 2007**

**FINAL SALE RESULTS**

**LIVE AUCTION**

Lot No.	Description	Opening Bid	Final Bid
1	Three Arietta wines: 1 x 3 ltr H Block Hudson Vineyards 2005; 1 x 3 ltr Variation One 2005; 1 x 3 ltr Cabernet Sauvignon 2005	\$3,000	\$4,000
2	One Dinner and Four wines: Dinner for 4 at Nobu 57; 1 x Magnum Bonneau du Martray Corton Charlemagne 2000; 1 x Magnum Bonneau du Martray Corton Charlemagne 2001; 1 x Magnum Bonneau du Martray Corton Charlemagne 2002; 1 x 3 ltr Dalla Valle Vineyard 2001	\$2,500	\$4,500
3	Two wines: 1 x Magnum IX Estate Napa Syrah 2004; 1 Magnum IX Estate Napa Red 2004	\$3,000	\$6,500
4	Six Wines: 2 x Magnums Sine Qua Non Pinot Noir Ox Shea Vineyards Yamhill County 1999; 1 x 6 ltr Joseph Phelps Insignia 1995; 1 x 3 ltr Dominus 1996; 1 x Magnum Sloan Family Winery Proprietary Red Wine 2001; 1 x Magnum Grace Family Vineyards 1982	\$6,000	\$8,000
5	Three wines: 1 x 750 ml Harlan Estate Red Wine 2002; 1 x Magnum Harlan Estate Red Wine 2003; 1 x 3 ltr Harlan Estate Red Wine 2003	\$5,000	\$7,000
6	Two wines: 1 x 6 ltr Ridge Monte Bello 2003; 1 x 6 ltr Opus One 1982	\$3,000	\$4,000
7A	Three wines: 3 x 750 ml Screaming Eagle 2004	\$4,000	\$5,000
7B	1 x Magnum Screaming Eagle 2004	\$2,000	\$5,000
8	California trip: two night stay at Meadowood, a day of golf at the Mayacama Golf Club, and a tasting at The Napa Valley Reserve	\$8,500	\$5,500
9	1 x 3 ltr Louis Roederer Cristal 1999	\$2,000	\$3,500
10	15 wines: 3 x Magnums Chateau Mouton Rothschild 1985; 12 x 750 ml Chateau Mouton Rothschild 1970	\$5,000	\$9,000
11	Dinner and Wine: Dinner for four at TRU Restaurant paired with a vertical of Chateau Lafite Rothschild from 1961, 1978, and 1981.	\$5,000	\$5,000
12	Three wines: 1 x 3 ltr Chateau Pichon Longueville Comtesse de Lalande 1988; 1 x 3 ltr Chateau Pichone Longueville Baron 1982; 1 x 6 ltr Chateau Leoville Poyferre 2003	\$5,000	\$6,000
13	1 x 6 ltr Chateau Lafite Rothschild 1999	\$1,500	\$5,000
14	6 x Magnums Chateau Lafite Rothschild 1990	\$6,000	\$14,000
15	Paris trip for 7 days and nights	\$12,500	\$14,000
15A	Three wines: 1 x 750 ml, La Mission Haut Brion 1945; 1 x 750 ml, Chateau Haut Brion 1961; 1 x 750 ml, Chateau Mouton Rothschild 1982	n/a	\$5,000
15B	Three wines: 1 x 750 ml, La Mission Haut Brion 1945; 1 x 750 ml, Chateau Haut Brion 1961; 1 x 750 ml, Chateau Mouton Rothschild 1982	n/a	\$7,000

15C	Three wines: 1 x 750 ml, La Mission Haut Brion 1945; 1 x 750 ml, Chateau Haut Brion 1961; 1 x 750 ml, Chateau Mouton Rothschild 1982	n/a	\$7,000
15D	Three wines: 1 x 750 ml, La Mission Haut Brion 1945; 1 x 750 ml, Chateau Haut Brion 1961; 1 x 750 ml, Chateau Mouton Rothschild 1982	n/a	\$7,000
PMP		n/a	\$49,500
16	Dinner and Wine: Dinner for six at Citronelle; 6 x 750 ml E. Guigal La Landonne 1980; 12 x 750 ml Chateau Palmer 1982	\$6,000	\$9,000
17	Six Wines: 1 x 750 ml Chateau Haut Brion 1982; 1 x 750 ml Chateau Petrus 1982; 1 x 750 ml Chateau Lafite Rothschild 1982; 1 x 750 ml Chateau Mouton Rothschild 1982; 1 x 750 ml Chateau Latour 1982; 1 x 750 ml Chateau Margaux 1982	\$6,000	\$20,000
18	1 x 3 ltr Chateau Petrus 2000	\$8,000	\$24,000
19	Dinner and Wine: Dinner for four at Jean Georges; 1 x 750 ml Lupe Cholet Nuits Saint Georges 1937; 1 x 750 ml DRC La Tache 1983; 1 x 750 ml DRC La Tache 1993; 1 x 750 ml DRC La Tache 1995; 3 x 750 ml Chateau Haut Brion 1964	\$7,500	\$15,000
20	Four Wines: 1 x 750 ml Chateau d Yquem 1967; 2 x 375 ml Chateau d Yquem 1983; 1 x 750 ml Chateau d Yquem 1990	\$2,000	\$4,000
21	11 Dining options: Dinner for 4 at Blue Hill at Stone Barns; Dinner for 2 at Picholine; Dinner for 2 at Chanterelle; Dinner for 2 at Café des Artistes; Dinner for 4 at Mai House; Dinner for 4 at Centolire; Dinner for 2 at Spice Market; Dinner for 4 at Gabriel s; Dinner for 2 at Craftsteak; Dinner for 4 at Shun Lee; Lunch for 4 at La Grenouille	\$2,500	\$20,000
22	1 x Magnum DRC Richebourg 2000	\$1,500	\$3,500
23	12 Wines: 3 x 750 ml Comte de Vogue Bonnes Mares 1999; 6 x 750 ml Domaine Armand Rousseau Chambertin 1996; 3 x 750 ml Dominique Laurent Bonnes Mares 1996	\$5,000	\$11,000
24	12 Wines: 1 x 750 ml DRC Romanee Conti 1993; 3 x 750 ml DRC La Tache 1993; 2 x 750 ml DRC Echezeaux 1993; 1 x 750 ml DRC Grands Echezeaux 1993; 2 x 750 ml DRC Richebourg 1993; 3 x 750 ml DRC Romanee St. Vivant 1993	\$8,000	\$22,000
25	Dinner and Wine: Dinner for four at Le Bernardin; 12 x 750 ml Domaine Leflaive Batard Montrachet 1996	\$7,000	\$13,000
26	12 x 750 ml Chateau Haut Brion 1982	\$4,000	\$17,000
27	12 x 750 ml Domaine Leroy La Romanee 1962	\$15,000	\$36,000
27A	12 x 750 ml Domaine Leroy La Romanee 1962	n/a	\$34,000
28	12 Wines: 3 x 750 ml DRC Grands Echezeaux 2000; 3 x 750 ml DRC Richebourg 2000; 3 x 750 ml DRC Echezeau 2000; 3 x 750 ml DRC Romanee St. Vivant 2000	\$4,500	\$17,000
29	1 x 6 ltr Chateau Mouton Rothschild 2000	\$9,000	\$20,000
30	Dinner for 10 at Per Se	\$15,000	\$20,000
Dinner Wines	Wines remaining from Dinner: 4 bottles of Kistler, "Dutton Ranch", Chardonnay 2002; 3 bottles of Chateau Pichon Lalande, Pauillac 1966; 4 bottles of Colgin Cellars, IX Estate, Napa Valley 2004; 6 bottles of Graham's Vintage Port 1985	n/a	\$6,500

## SILENT AUCTION

Lot No.	Description	Opening Bid	Final Bid
101	1 x Magnum Kongsgaard The Judge 2004	\$300	\$1,200
102	1 x Magnum Kongsgaard Syrah 2002	\$250	\$600
103	1 x 3 ltr Sterling Vineyards 2004	\$150	\$200
104	1 x 6 ltr Chateay Ferrand Lartique 1994	\$400	\$400
105	1 x Magnum Domaine Hudelot Noellat Clos Vougeot 2004	\$125	\$350
106	1 x 3 ltr Maison Champy Mazis Chambertin 2004	\$300	\$450
107	Six Wines: 1 x Magnum Domaine du Vieux Telegraphe Chateauneuf du Pape 2001; 1 x Magnum Chateau de Beaucastel 2000; 1 x Magnum Clos des Papes Chateauneuf du Pape 2000; 1 x Magnum Vieux Donjon Chateauneuf du Pape 2000; 1 x Magnum Bosquet des Papes 2000; 1 x Magnum Domaine de Beurenard Chateauneuf du Pape 2001	\$800	\$2,000
108	Three Wines: 1 x 750 ml Chateau Trotanoy 1979; 1 x 750 ml Chateau Latour a Pomerol 1992; 1 x 750 ml Chateau Gazin 1994	\$225	\$225
109	Two Wines: 1 x 750 ml Chateau Palmer 1983; 1 x 750 ml Chateau Giscours 1975	\$375	\$550
110	Four Wines: 1 x 750 ml Chateau Gruaud Larose 1975; 1 x 750 ml Chateau Gloria 1982; 1 x 750 ml Chateau Calon Segur 1982; 1 x 750 ml Chateau Grand Puy Lacoste 1995	\$375	\$1,000
111	Two Wines: 1 x 750 ml Chateau Poujeaux 1997; 1 x 750 ml Chateau L Arrosee 1986	\$100	\$100
112	1 x 750 ml Chateau L Ermitage 1994	\$50	\$150
113	Dinner and Wine: Dinner for four at Del Posto; 1 x 5 ltr Bodegas Fernando Remirez de Ganuza Rioja 1996; 1 x 3 ltr Peter Michael Les Pavots 2003	\$1,750	\$1,750